



THE KANSAS LEADERSHIP CENTER

## *Case-in-Point Intensive*

**Marty Linsky**, co-founder of Cambridge Leadership Associates and author of the best-selling book, *Leadership on the Line*, highly recommends this program. "KLC is the perfect place to perfect - and certify - your case-in-point delivery skills. Using the class as a case is a challenging and powerful method of enhancing people's leadership capacity.....and for me at least, doing it well is a life-long learning journey."

### *Graduates of the 2016 Case-in-Point intensive agree!*



#### ***Hey Sabina! What's Case-in-Point got to do with leadership?***

"I can't talk and write and teach about leadership if I'm not willing to exercise leadership. [KLC's Case-in-Point Certification] has been a transformational experience for me – to increase my own courage, immediacy and impact."

SABINA NAWAZ, CEO, Nawaz Consulting



#### ***Hey Randy! Why use the Case-in-Point method to teach leadership?***

"Using Case-in-Point as a teaching tool generates profound, deep learning. [KLC's Case-in-Point Certification] anchors the learning so that Adaptive Leadership™ concepts become the lens through which we approach challenges."

RANDY STARK, Executive Director, National Association of Conservation Law Enforcement Chiefs



#### ***What will you learn at the KLC's Case-in-Point Intensive?***

"The most important thing I learned on my KLC Case-in-Point Certification journey is that I have everything I need to be proficient in using CIP. I'm ready to fully show up rather than trying to imitate CIP practitioners who make the work look artful."

PATTY SHERIDAN, Senior VP, Business Development, Ciox Health



#### ***Can KLC's Case-in-Point Certification improve your business?***

"Had I not gotten certified, I likely would never have seriously considered using Case-in-Point, let alone, now using it as my main value proposition."

MO SOOK PARK, i-D Leadership Consulting



#### ***Do consultants like you benefit from KLC's Case-in-Point Intensive and Certification?***

"I am a consultant, trainer, and facilitator. Listening deeply and then responding with a mix and match of tools and frameworks is important to me. Now, Case-in-Point joins the toolbox from which I will draw."

MEREDITH EMMETT, President, Third Space Consulting

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***What does it take to use Case-in-Point effectively in your leadership development work?***

“There is not one perfect way to practice Case-in-Point. It takes practice, it takes humility, it takes the willingness to step outside your comfort zone, and most of all it takes integrity.”

KELLIE THARP, Chief of Education, Arizona Game and Fish Department



***What do the Case-in-Point method and leadership have in common?***

“Disappointing expectations is one of the most important skills in making progress on adaptive challenges. [Through KLC’s Case-in-Point Certification] I have become accustomed to doing it. Now I am a much better consultant and teacher.”

HELEN VALERIUS AASGARD, Partner, Assessit



***Are you someone who has experienced Case-in-Point in action at the hands of a master practitioner?***

“I have been fortunate to have watched and experienced Case-in-Point in classrooms for over 10 years. The intensive KLC CIP Certification in 2016 brought the entire methodology into focus for me with much greater clarity, depth of understanding, and stronger desire to become a practitioner.”

GINA MAIN, Director of Professional Development, National Conservation Leadership Institute



***Hey Dale! Where do you use Case-in-Point?***

“Our community is somewhat stereotypical of Appalachian communities. Our poverty rate exceeds the national rate; the health concerns associated with poverty are prevalent; our jobs tend to be on the lower end of the salary scale; and we continually throw technical fixes at adaptive challenges with, at best, short-term success. For me, CIP and adaptive leadership aren’t abstract theories. These are tools that will help my community move forward toward long-term success.”

DALE CAVENY, Director, Blue Ridge Business Development



***Hey Thane! Why make space amidst your regular work to complete KLC’s 50-hour Case-in-Point certification process?***

“I got to share space with people who were interested in being vulnerable and ready for learning to occur. I was struck by the diversity of our cohort – different ethnic backgrounds, countries, faith traditions, political persuasions, levels of skepticism around CIP, yet all united by the purpose of helping others make progress and curious how CP could be leveraged to make that happen.”

THANE CHASTAIN, Director of Creative Technology, Kansas Leadership Center



***You are a really experienced educator, Gary. What did you get out of 50-hour Case-in-Point certification process?***

“Earning my Case-in-Point certification through the Kansas Leadership Center was truly a remarkable adventure of discovery for me. I emerged from the experience better positioned to practice and teach adaptive leadership, and as more self-aware, emotionally disciplined person as well. It taught me to perceive things in people that had completely escaped me before. It compelled me to discover my own strengths and vulnerabilities. I’m a much better person for the experience.”

GARY WYATT, Associate Provost and Director of the Honors College, Emporia State University